

# PGDM

Online

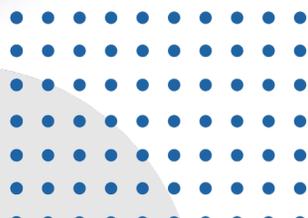
Post Graduate Diploma  
in Management

Approved by:



2 YEAR  
PGDM  
ONLINE  
PROGRAM  
₹1,95,000/-

\*(No Cost EMI option available)



**COOLS**  
CENTRE FOR  
ONLINE STUDIES

Re skill-Up skill-New skill

# Introduction



The **Birla Institute of Management Technology (BIMTECH)** was established in 1988 under the aegis of the Birla Academy of Art and Culture. Late Basant Kumar Birla, ex-chairperson of the Basant Kumar Birla Group of Companies and Late Sarala Birla, Ex-chairperson of the Birla Academy of Art and culture were the founders of BIMTECH.

The Institute is Governed by an Eminent board of Governors mostly drawn from the top echelons of the Industry. The institute is supported by the Basant Kumar Birla Group and Aditya Birla Group of Companies.



## BIMTECH IS AACSB ACCREDITED

Accreditation by the US-based International Accrediting Body, i.e., Association to Advance Collegiate Schools of Business (AACSB), is considered to be the Gold Standard in Management Education. It is known worldwide as the longest-standing, most recognized form of specialized accreditation that an institution and its business programs can earn. AACSB Accreditation offers a framework of global standards by which business schools around the world evaluate the quality of their programmes. Less than 7 percent of the world's top b-schools have been accredited by AACSB so far.

## B-School Rankings: Among the top private B-Schools in India



Ranked 10th Amongst private & 24th amongst all B-Schools by Business world



Ranked 17th Amongst top private B School in India - [Business today MDRA Best B-Schools Ranking 2023]



Ranked 61st in the Management Category in all India NIRF Ranking 2025 [NIRF National Institutional Ranking Framework]

## ABOUT COOLS

BIMTECH, which is a 35-year-old premier B-school, endeavored to recreate the essence of the Post Graduate Diploma in Management through the Centre for Online Studies (COOLS). COOLS is BIMTECH's footprint to promote online higher education in and outside India through a collective apparatus of Online teaching, Learning, and Research. It also aims to impart the best theoretical knowledge, analytical, and technical skills to produce better future professionals. BIMTECH'S PGDM online is the only program in the country that is AACSB-accredited.

# From the Director's Desk



It is with great pleasure and excitement that I extend my warm greetings to each member of the BIMTECH family. I am deeply honoured to lead such a distinguished institution that holds the accreditations awarded by the three most influential National and International accreditation bodies including AACSB, NBA, and NAAC. These accolades reflect a commitment to academic excellence that I am eager to build upon.

As a testament to our relentless quest for excellence, once again BIMTECH has maintained its position among the best Business Schools of India. According to the latest MBAUniverse.com B- school Rankings 2024, our institute has been ranked 4th among the Top Private B-Schools of North India.

On the programmes front, this year we have launched a path-breaking specialization in Gen AI. Additionally, our existing programs have undergone enhancements with the inclusion of contemporary electives that aptly reflect the dynamic essence and evolving requirements of corporate India.

Academic excellence and rigour in Teaching-Learning are the cornerstones of our institution's excellence. This year has been particularly noteworthy for our research endeavors, with faculty publishing 36 papers in high-quality, peer-reviewed A\* and A category journals.

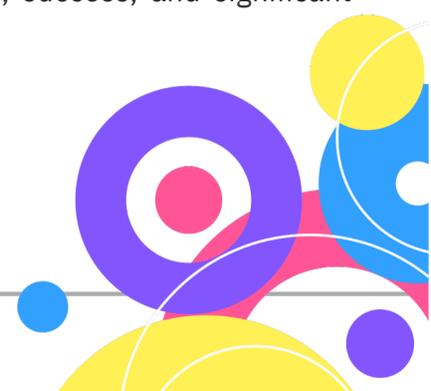
The commitment to diversity is not just a point of pride but a living reality here. I am excited to be a part of a community that welcomes students from around the world, fostering a truly global and inclusive environment.

As we embark on this journey together, my goal is to further elevate BIMTECH as a center of academic excellence, innovation, and inclusivity. I am eager to create an environment where every student can thrive and achieve their fullest potential.

I am deeply honored to be associated with BIMTECH, and I am genuinely excited about the promising opportunities that await us. Here's to a future marked by continuous growth, success, and significant achievements.

Best Regards,

**Dr. Prabina Rajib**



# Message from Chairperson's Desk



Dear Aspirants,

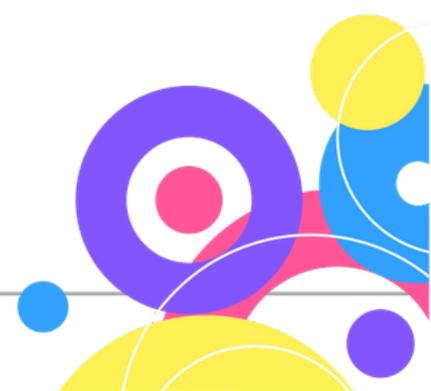
Greetings and a hearty welcome to the Birla Institute of Management Technology!

I am privileged to lead a dynamic team dedicated to redefining education in the digital age. Our centre stands at the forefront of innovation, leveraging technology to enhance learning experiences and empower students globally. I am thrilled to present the youngest member of the BIMTECH family; COOLS (Centre For Online Studies). The BIMTECH PGDM Online program is the first online program in India which was AACSB-accredited in 2022. This accreditation is the Gold standard worldwide. The PGDM program is offered in the hybrid mode with quality recorded content on the platform and live online classes on weekends.

At BIMTECH, we believe in democratizing education and making quality learning accessible to every aspiring mind irrespective of geographical boundaries. Our online programs are meticulously crafted to blend academic rigor with practical insights, preparing students for real-world challenges and opportunities. We foster a collaborative learning environment where faculty, industry experts, and students converge to exchange ideas, cultivate skills, and shape the future of their respective fields. Through state-of-the-art virtual classrooms, interactive simulations, and personalized mentoring, we ensure that each student receives the attention and resources they need to thrive. As we navigate the evolving landscape of digital education, our commitment remains unwavering: to uphold academic excellence, foster innovation, and empower a new generation of leaders. Together with our stakeholders, we continue to push boundaries, pioneer new methodologies, and set benchmarks in online education. Join us at the Centre For Online Studies at BIMTECH, where learning knows no bounds and possibilities are limitless.

**Prof. Manoj Kumar Pant**  
Chairperson, Centre for Online  
Studies, BIMTECH

**"WE BELIEVE IN  
DEMOCRATIZING EDUCATION  
AND MAKING QUALITY  
LEARNING ACCESSIBLE TO  
EVERY ASPIRING MIND  
IRRESPECTIVE OF  
GEOGRAPHICAL BOUNDARIES.  
OUR ONLINE PROGRAMS ARE  
METICULOUSLY CRAFTED TO  
BLEND ACADEMIC RIGOR WITH  
PRACTICAL INSIGHTS,  
PREPARING STUDENTS FOR  
REAL-WORLD CHALLENGES AND  
OPPORTUNITIES"**



# Programme Highlights



In-depth coverage of relevant Management topics



Industrial visits during On-campus Immersion Program



Blended learning with hands-on project experience



Intensive Curriculum delivered in 24 months



2400 hours of learning with minimum 80 credits as per AICTE



Career counselling and placement assistance



Online Workshops and Webinars



Renowned Faculty & Industry SME



BIMTECH Alumni Status



E-Library Access



Two Campus Immersions (Optional)



Online Club Activities



Collaborative Learning



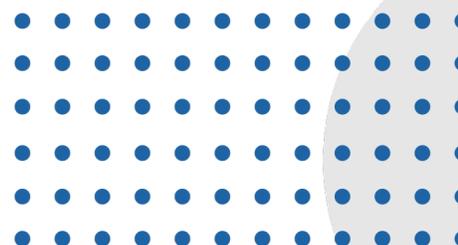
Value Added Courses



Learning Management System



On-Campus Bloomberg Lab and Marketing & Retail Research Lab



# Program Duration



## PROGRAM DURATION

2 years

## PROGRAM FEE

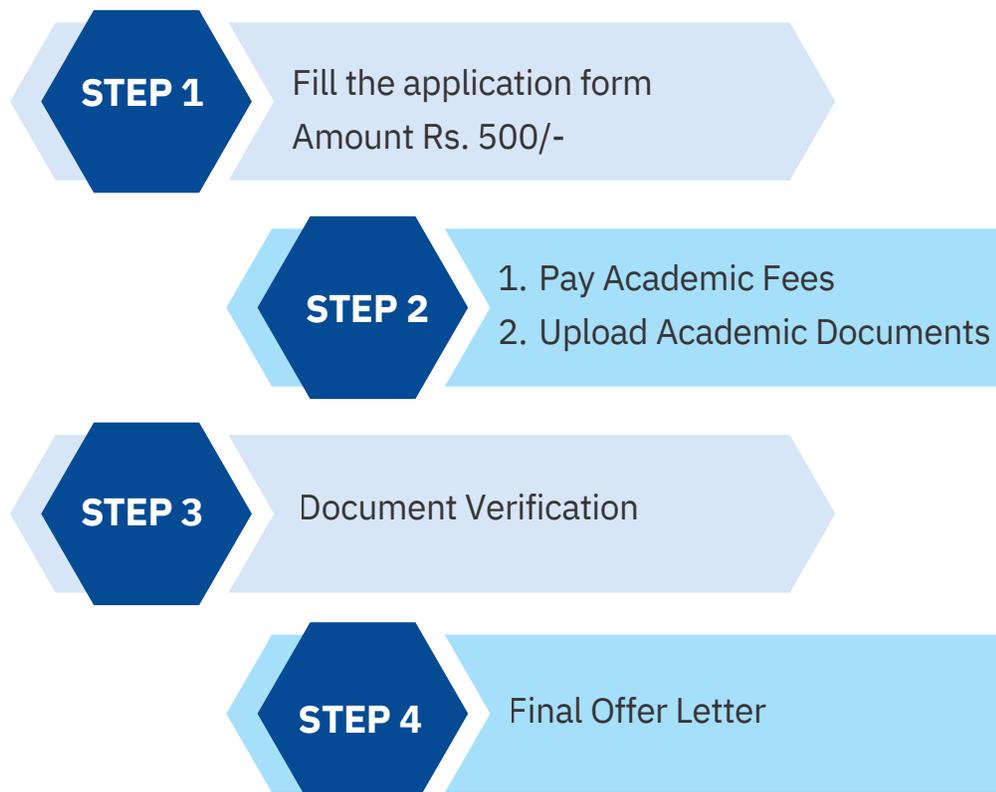
INR 1,95,000 ( Zero cost EMI Available )

## ELIGIBILITY CRITERIA

Bachelor Degree with 50% for General Candidates and 45% for SC/ST Candidates.

A 10% discount is available on a one-time full fee payment, while a 5% discount is offered for payments made in two annual instalments, applicable for payments made without availing a loan.

## SELECTION PROCESS



# Curriculum



## 1ST YEAR - PGDM ONLINE (COMMON FOR ALL SPECIALIZATIONS)

<b>TRIMESTER - I</b>		<b>18 credits</b>
• Financial & Managerial Accounting		<b>3</b>
• Organizational Behaviour		<b>3</b>
• Information Systems Management		<b>3</b>
• Marketing Management		<b>3</b>
• Quantitative Techniques		<b>3</b>
• Business Economics		<b>3</b>

<b>TRIMESTER - II</b>		<b>17 credits</b>
• Corporate Finance		<b>3</b>
• Strategic Human Resource Management		<b>3</b>
• Fundamentals of Data Analytics with Python		<b>3</b>
• Strategic Management		<b>3</b>
• Spreadsheet Modeling		<b>3</b>
• Organizational Communication		<b>2</b>

<b>TRIMESTER - III</b>		<b>18 credits</b>
• Artificial Intelligence and Machine Learning		<b>3</b>
• Supply Chain Management		<b>3</b>
• Marketing Research		<b>3</b>
• Legal aspect of Business		<b>3</b>
• Global Economic Analysis		<b>3</b>
• Generative AI		<b>3</b>

## 2ND YEAR - PGDM ONLINE

(DUAL SPECIALIZATION)

### TRIMESTER - IV (Specialization I)

17 credits

#### FINANCE

OR

#### MARKETING

- |   |                                    |
|---|------------------------------------|
| • Business Valuation & Financial Modeling | • Consumer Behaviour               |
| • Financial Planning & Wealth Management  | • Sales & Distribution Management  |
| • Fintech & Digital Finance               | • Digital Marketing                |
| • International Finance                   | • B2B Marketing                    |
| • ERM                                     | • Marketing Analytics              |
| • Derivatives and Risk Management         | • Customer Relationship Management |
| • Mergers & Acquisition                   | • Integrated Marketing Commercials |
| • Behavioural Finance                     | • Product & Brand Management       |
| • Financial Investments                   | • Advance Marketing Management     |

#### GENERAL MANAGEMENT

OR

#### HRM \*

- |   |  |
|---|--|
| • Choose 5 electives from multiple domains to suit your interests | • Performance Management                         |
|   | • Talent Acquisition & Competency Mapping        |
|   | • Labour Laws & Industrial Relations             |
|   | • Learning & Development                         |
|   | • HR Analytics                                   |
|   | • Strategic Reward Management                    |
|   | • Diversity Equity & Inclusiveness at Work Place |
|   | • Leadership & Change Management                 |

*Note: \*HRM will be offered subject to approval from the academic committee*

#### Compulsory Course

Credits

- Entrepreneurship I

2

*\*each subject carries 3 credits, choose any 5 from the respective baskets*

## 2ND YEAR - PGDM ONLINE

## (DUAL SPECIALIZATION)

### TRIMESTER - V (Specialization II)

17 credits

#### OPERATIONS

OR

#### IT & ANALYTICS

- Process Analysis & Improvement

- Service Operations Management

- Procurement Management

- Supply chain logistics

- Project Management

- Digital Transformation of Supply Chain

- Sustainable Business Operations

- Operations Analytics

- Operations Management

- IT Project Management

- Enterprise Systems

- IT Strategy & Governance

- Cybersecurity Management, Ethics & Privacy

- Business process Modeling with AI

- Digital Transformation of Business

- Emerging Technologies, Platform & Services

- Data Visualization

- Digital Technology Consultancy & Practice

Development

#### STRATEGY \*

OR

#### ENVIRONMENT \*

- Competitive Analysis

- Strategy Formulation and Implementation

- Strategic Innovation & Business Design

- Digital Strategy

- Basics of Econometrics

- Environmental Management

- Organizational Change

- Globalization Strategy

- Environmental Management

- Environmental Impact Assessment (EIA) and Policies

- Sustainable Business Practices

- Environmental Law and Policies

- Green Technology Development

- Environmental Risk Management

- Environmental Life Cycle Assessment (LCA) and Circular Economy

- Environmental, Social, and Governance (ESG) Practices

## GENERAL MANAGEMENT

- Choose 5 electives from multiple domains to suit your interests

### Compulsory Course

### Credits

- Entrepreneurship II

2

### TRIMESTER - VI (Compulsory Courses)

### 6 credits

- Dissertation

4

- Corporate Social Responsibility

2

#### Notes:

1. Terms IV and V will comprise six courses per specialization (1 compulsory and 5 electives).
2. Students must select five elective courses from the bouquet of courses offered under each specialization.
3. In Terms IV and V, two different tracks will be offered.
4. If all five electives in a term are chosen from the same track, the transcript will reflect that track name as the specialization.
5. If electives are chosen across different tracks in a term, the transcript will reflect General Management as the specialization for that term. General Management can be opted for in only one term.
6. ***An elective course will be offered only if a minimum of 12 students register for it.\****

# BIMTECH Recruiters



**amazon**

**HDFC BANK**

**accenture**

**RELIANCE**  
Capital

**BAJAJ**  
FINSERV

**Swiss Re**

**howden**

**SBI general**  
INSURANCE  
SURAKSHA AUR BHAROSA DONO

**bharti AXA**  
surakhya aur  
saya nazariya

**UNILIGHT**  
REINSURANCE BROKERS

**Coforge**

**Chola MS**  
GENERAL INSURANCE

**ISO ANAND RATHI**  
INSURANCE BROKERS  
Design, Define, Deliver.

**Alliance**  
Insurance Brokers

**digit**

**TATA**  
AIG

*Caringly yours*  
**BAJAJ Allianz**

**CGI**

**Infosys**

**LTI**  
Let's Solve

**TATA**

**Star Union Dai-ichi**  
Life Insurance  
Bharat mein hi  
Kam se Kam Karta Hai

**EPOCH**  
General Insurance Brokers

**SBI Life**  
INSURANCE  
www.life.sbi.com

**Liberty**  
General Insurance

**msg**  
global

**IFFCO-TOKIO**  
GENERAL INSURANCE  
MUSKATAUR KAPTA

**RELIANCE**  
General Insurance

**MARSH**

**zopper**

**EXIDE Life**  
Insurance

**RMS**

**kotak life**

**Mahindra**  
INSURANCE BROKERS

**MAGMA HDI**  
General Insurance Company Ltd.

# BIMTECH Faculty



**Dr. Pankaj Priya**  
Deputy Director &  
Dean Academics



**Dr. Arvind Shukla**  
Registrar &  
Professor (Marketing)



**Manoj Kr. Pant**  
Chairperson, COOLS  
Associate Professor  
(Retail & Marketing)



**Gokulananda Patel**  
Chairperson, Center for Research  
Professor (Operations, Decision  
Science & IT)



**Manoj K Pandey**  
Associate Professor  
(Insurance & Marketing)



**Ruchi Arora**  
Associate Professor  
(Finance, Insurance  
and Risk Management)



**Prateek Jain**  
Professor and Chair  
(Strategy, Innovation and  
Entrepreneurship )



**Shalini Singh**  
Associate Professor  
(Strategy, Innovation  
and Entrepreneurship)



**Itlekha Dash**  
Associate Professor  
(Organisational Behaviour &  
Human Resource)



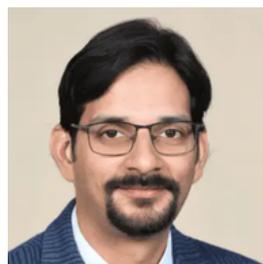
**Saloni Sinha**  
Assistant Professor  
(Business Communication)



**Ruchi Garg**  
Assistant Professor  
(Information Technology)



**S M Fatah Uddin**  
Assistant Professor  
(Marketing)



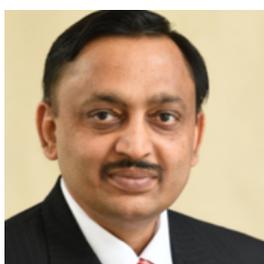
**Aseem Kr. Mishra**  
Professor  
(Operation &  
Decision Science)



**Dipali Yadav**  
Assistant Professor  
(Economics & IB)



**Garima Malik**  
Assistant Professor  
(Marketing &  
Retail)



**Kapil Garg**  
Associate Professor  
(Information Technology)



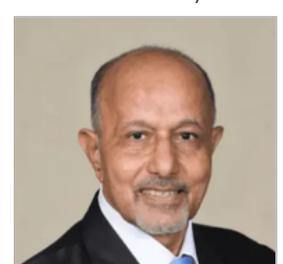
**Reeti Kulshrestha**  
Associate Professor  
(Sustainability and CSR)



**Sourabh Bishnoi**  
Associate Professor  
(Operations, Decision  
Science & IT)



**Rajeev Sharma**  
Assistant Professor  
(Operations &  
Decision Science)



**K.K. Upadhyay**  
Professor (Adjunct)  
(Strategy & Innovation)

# Photo Gallery



Snapshots of learning, networking, and celebration—from immersive campus experiences to the unforgettable convocation ceremony.

# Photo Gallery (Continued)



## Campus Immersion

Experiencing faculty interactions, industry visits, peer learning, and vibrant campus life.

## Convocation Ceremony

Celebrating achievement on campus with family —walking the stage and becoming proud BIMTECH alumni.

Birla Institute of Management Technology  
Greater Noida



Centre for Online Studies  
(January 2023 - December 2024)

Post Graduate Diploma in Management (Online)

(Approved by All India Council for Technical Education, Ministry of HRD, Govt. of India)

This is to certify that

Mr./Ms. XXXXX XXXXX

Roll No. XXXXX has qualified for the award of

Post Graduate Diploma in Management -Online

with CGPA XX out of 10.



5th May, 2025

Chairperson  
Board of Governors

Director



## CENTRE FOR ONLINE STUDIES

Plot Number 5, Knowledge Park 2, NCR, Greater Noida, Uttar Pradesh  
201306 Tel: +91-120-6843000-10, Mob: +91-8287077647, +91 8287534144,  
Toll free No. 1800 5723 999 E-mail: ols\_admission@bimtech.ac.in

[www.onlineclasses.bimtech.ac.in](http://www.onlineclasses.bimtech.ac.in)

